

Customer Success Story



Innovative approach to roof installation inspections

Since 1949, Seaman Corporation's unquenchable desire to try new things has been helping their customers grow their businesses. At Seaman, Innovation is at the core of everything they do. With this new initiative, the company leaders chose Pulsar and Salesforce to capture all of the information the inspectors collect in order to issue a warranty for the roof installation.

Accessing data offline on devices

With thousands of installations to inspect and often times with no access to network, the inspectors need to access data while fully offline. Now Seaman Corp. has a robust offline integration with Salesforce with the help of Pulsar app that helps stay connected even when they don't have a connection.

Creating inspection reports

Seaman Corp. has various processes that require the inspector to collect information about the installation to make sure the job is well done before issuing the warranty. This includes taking pictures and creating a few custom objects and when this information is synced, a backend process would create a detailed PDF inspection report.

Company Description

Seaman Corporation offers a collection of innovative high performance fabrics that set the standard for quality and durability. Composed of proprietary knitted or woven base cloths and coating formulas, Seaman Corporation fabrics have been performing around the globe since 1949. Working exclusively with authorized fabricators, designers, consultants, engineers and installers, Seaman Corporation fabrics are used in high performance roof systems, geomembrane liners, truck tarps, architectural structures, for recreational products and much more.



Industry

Building Materials



Size

~1,000



Customer Since

2019